

### 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES CENTRAL VIRGINIA NURSING FACILITY EXCERPTS

Making health care transparent to the public helps consumers and businesses make better health care decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's 2010 Industry Report: Virginia Hospitals and Nursing Facilities. Designed for businesses and large purchasers, the report also contains important information for consumers on how much nursing facilities are paid, staffing levels and profit margins. All indicators are on the web at <a href="https://www.vhi.org">www.vhi.org</a> or in the easy-to-use files on the CD found in the publication.

			Dollars Paid Per	Hours Per		
Central Virginia	Tax	<b>Patient</b>	<b>Patient</b>	<b>Patient</b>	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day	Margin	<b>Participation</b>
Berry Hill Nursing Home	Р	36,291	\$116	4.20	10.73%	80.58%
Chase City Nursing Home	Р	39,912	\$140	4.46	6.14%	80.97%
Community Memorial Healthcenter - W.S.						
Hundley	NP	54,471	\$113	3.65	-9.04%	77.32%
Dinwiddie Health and Rehabilitation Center	Р	19,759	\$147	3.66	-0.50%	75.11%
Emporia Manor	Р	34,639	\$136	4.67	0.04%	83.68%
Envoy Health Care of Lawrenceville	Р	26,515	\$167	3.94	15.31%	66.06%
Greensville Manor	Р	22,018	\$142	3.77	6.94%	69.92%
Heritage Hall - Blackstone	Р	60,491	\$106	4.08	3.55%	79.04%
Heritage Hall - Dillwyn	Р	21,003	\$120	4.87	-1.53%	78.25%
Holly Manor Nursing Home	Р	40,119	\$135	4.35	0.33%	35.23%
MeadowView Terrace	NP	43,476	\$119	3.87	6.83%	69.13%
South Boston Manor, LLC	Р	17,785	\$136	3.63	-3.32%	69.90%
Trinity Mission Health & Rehab of Farmville	Р	40,672	\$105	3.18	5.10%	79.06%
Waverly Health and Rehabilitation Center	Р	38,808	\$143	4.89	3.13%	81.42%
Wayland Nursing and Rehabilitation Center	Р	21,056	\$128	4.33	8.15%	73.67%
Woodview, The	NP	62,901	\$118	3.95	15.03%	74.63%
Regional Medians			\$132	4.02	4.33%	76.22%

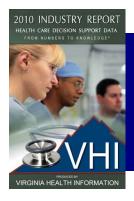
**Tax Status** – NP - Not-for-Profit; P – Proprietary (For Profit)

Patient Days – The total number occupied bed days for the reporting period.

**Dollars Paid per Patient Day** - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

**Hours per Patient Day** - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

**Total Margin (%)** - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.



## 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES EASTERN VIRGINIA NURSING FACILITY EXCERPTS

**Dollars** 

**Hours** 

Making health care transparent to the public helps consumers and businesses make better health care decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's 2010 Industry Report: Virginia Hospitals and Nursing Facilities. Designed for businesses and large purchasers, the report also contains important information for consumers on how much nursing facilities are paid, staffing levels and profit margins. All indicators are on the web at <a href="https://www.vhi.org">www.vhi.org</a> or in the easy-to-use files on the CD found in the publication.

			Paid Per	Per		
Eastern Virginia	Tax	Patient	Patient	Patient	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day	Margin	Participation
Arcadia Nursing and Rehabilitation Center	NP	20,762	\$126	4.19	16.52%	70.19%
Autumn Care of Great Bridge	Р	17,674	\$137	4.78	-0.60%	74.78%
Autumn Care of Norfolk	Р	40,645	\$131	4.32	0.42%	69.40%
Autumn Care of Portsmouth	Р	34,766	\$130	4.48	2.66%	74.87%
Autumn Care of Suffolk	Р	41,343	\$132	4.76	-0.86%	73.52%
Bay Pointe Medical and Rehab. Ctr.	Р	36,172	\$147	3.48	-1.52%	55.37%
Bayside Health Care Center	Р	18,455	\$151	4.06	4.00%	30.73%
Beacon Shores Nursing & Rehabilitation Center	Р	40,418	\$133	3.81	-8.01%	82.01%
Beth Sholom Home of Eastern Virginia	NP	39,758	\$177	6.20	-10.61%	54.77%
Bon Secours Maryview Nursing Care Center	NP	40,908	\$165	3.99	21.42%	45.20%
Bon Secours St. Francis Nursing Center	NP	34,045	\$158	3.83	9.04%	62.18%
Carrington Place of Chesapeake	Р	39,597	\$133	3.95	1.54%	80.63%
Carrington Place of Tappahannock	Р	20,065	\$129	4.26	2.05%	80.04%
Chesapeake Health Care Center	Р	82,091	\$135	3.88	5.83%	66.96%
Coliseum Park Nursing Home	Р	57,601	\$144	5.06	4.13%	74.61%
Consulate Health Care of Norfolk	Р	73,161	\$139	3.55	4.77%	85.60%
Consulate Healthcare at Williamsburg	Р	30,966	\$172	3.79	4.08%	48.45%
Consulate Healthcare of Windsor	Р	39,752	\$138	3.28	6.10%	61.34%
Courtland Health Care Center	Р	30,495	\$135	4.54	3.53%	81.27%
Envoy Health Care of Williamsburg	Р	41,280	\$154	4.81	-7.98%	79.90%
Envoy Health of Norfolk, LLC	Р	20,680	\$179	4.15	3.69%	51.64%
Francis N. Sanders Nursing Home	NP	13,034	\$191	5.86	5.99%	0.00%
Golden LivingCenter - Bayside of Poquoson	Р	19,781	\$171	4.27	6.03%	60.86%
Golden LivingCenter - Portsmouth	Р	41,814	\$152	3.96	1.62%	77.00%
Harbour Pointe Medical and Rehab. Ctr.	Р	57,164	\$155	3.94	-16.52%	71.46%
Heritage Hall - Nassawadox	Р	47,268	\$117	4.16	1.90%	69.59%
Heritage Hall - Virginia Beach	Р	28,757	\$128	4.38	-0.68%	74.40%
James River Convalescent and Rehabilitation	_		<b>.</b>			
Center	Р	60,706	\$183	4.39	7.80%	60.13%
Lake Taylor Hospital - LTCU	NP	62,774	\$125	3.85	-1.48%	40.98%

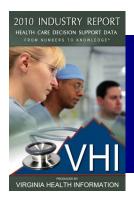
Lancashire Convalescent and Rehab. Center	Р	41,514	\$152	4.21	7.69%	71.39%
Mary Washington Health Center	Р	20,652	\$148	4.49	2.22%	63.72%
Mizpah Nursing Home	Р	22,903	\$136	5.32	3.14%	89.95%
Nansemond Pointe Rehab. & Healthcare Ctr.	Р	56,770	\$156	4.44	-1.69%	59.42%
Newport News Nursing and Rehabilitation Center	Р	34,695	\$146	3.35	3.28%	66.44%
Newport, The	Р	15,610	\$239	4.90	15.18%	0.00%
Norfolk Health Care Center	Р	59,527	\$147	4.94	-5.13%	84.26%
Northampton Convalescent Center	Р	20,999	\$181	3.97	10.25%	44.37%
Oakwood Nursing and Rehab Ctr. of VA Beach	Р	18,372	\$142	4.43	0.64%	41.61%
Our Lady of Perpetual Help Health Center	NP	10,027	\$182	6.06	8.53%	41.97%
Regency Healthcare Center	Р	18,663	\$150	4.26	4.02%	53.64%
River Pointe Rehab. and Healthcare Ctr.	Р	46,344	\$143	4.07	-3.26%	79.45%
Riverside Convalescent Center - Hampton	NP	42,905	\$139	3.97	0.02%	71.60%
Riverside Convalescent Center - Mathews	NP	21,589	\$155	4.77	3.33%	67.29%
Riverside Convalescent Center - Saluda	NP	21,080	\$139	4.59	6.55%	81.24%
Riverside Convalescent Center - Smithfield	NP	30,814	\$143	4.10	10.17%	60.94%
Riverside Convalescent Center - West Point	NP	20,760	\$165	4.24	8.38%	62.26%
Riverside Regional Convalescent Center	NP	80,831	\$148	4.14	2.98%	68.61%
Sentara Nursing Center - Chesapeake	NP	39,446	\$117	3.75	10.28%	71.96%
Sentara Nursing Center - Hampton	NP	29,168	\$131	3.76	2.50%	58.75%
Sentara Nursing Center - Norfolk	NP	64,305	\$130	4.12	7.74%	70.13%
Sentara Nursing Center - Portsmouth	NP	43,969	\$110	3.62	9.00%	76.82%
Sentara Nursing Center - Virginia Beach	NP	39,641	\$125	3.87	6.41%	52.43%
Sentara Nursing Center Windermere	NP	30,545	\$156	4.75	11.58%	54.60%
Shore Lifecare at Parksley	NP	45,945	\$140	9.38	0.55%	82.66%
Southampton Memorial Hospital - LTCU	Р	43,788	\$152	5.41	3.62%	76.49%
The Orchard	NP	28,356	\$164	4.52	12.89%	44.75%
Virginia Beach Healthcare & Rehabilitation Center	Р	74,131	\$143	4.52	2.84%	70.78%
Walter Reed Convalescent & Rehab. Center	Р	61,205	\$154	4.40	4.81%	74.65%
Warsaw Health Care Center	Р	19,943	\$141	5.50	-8.66%	82.36%
York Convalescent Center	Р	20,484	\$167	4.08	9.91%	54.07%
Regional Medians			\$145	4.25	3.58%	69.00%

Patient Days – The total number occupied bed days for the reporting period.

**Dollars Paid per Patient Day** - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

**Hours per Patient Day** - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

**Total Margin (%)** - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.



#### **2010 INDUSTRY REPORT:** VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHERN VIRGINIA NURSING FACILITY EXCERPTS

Making health care transparent to the public helps consumers and businesses make better health care decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's 2010 Industry Report: Virginia Hospitals and Nursing Facilities. Designed for businesses and large purchasers, the report also contains important information for consumers on how much nursing facilities are paid, staffing levels and profit margins. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Northern Virginia	Tax	Patient	Dollars Paid Per Patient	Hours Per Patient	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day	Margin	<b>Participation</b>
Birmingham Green	NP	62,938	\$190	6.64	-0.75%	89.39%
Burke Health Care Center	Р	38,852	\$192	4.10	6.56%	31.04%
Carriage Hill Rehabilitation and Nursing Center	Р	48,113	\$176	4.55	-2.32%	52.98%
Cherrydale Health Care Center	Р	73,814	\$169	4.80	2.82%	74.11%
Commonwealth Care Center	NP	47,105	\$199	6.18	-25.89%	59.06%
Culpeper Health Care Center	Р	58,316	\$147	4.55	1.99%	69.58%
Envoy Health Care of Woodbridge	Р	36,551	\$125	3.36	-4.26%	74.59%
Envoy Health of Alexandria	Р	36,455	\$185	4.07	6.47%	70.74%
Fairfax Nursing Center, Inc	Р	67,970	\$232	7.49	5.04%	33.20%
Fauquier Health Rehabilitation & Nursing Center	NP	38,029	\$177	4.80	0.94%	50.57%
Gainesville Health and Rehabilitation Center	Р	41,503	\$184	3.64	5.62%	52.70%
Golden LivingCenter - Fredricksburg	Р	60,604	\$160	3.91	5.97%	76.30%
Golden LivingCenter - Rose Hill	Р	40,056	\$180	3.99	6.88%	65.99%
Golden LivingCenter - Sleepy Hollow	Р	73,216	\$187	4.46	0.09%	75.72%
Heritage Hall - Front Royal	Р	19,983	\$145	4.50	1.90%	62.46%
Heritage Hall - King George	Р	38,743	\$122	4.29	-7.15%	79.62%
Heritage Hall - Leesburg	Р	56,228	\$169	4.23	4.82%	48.47%
Iliff Nursing & Rehab Center	Р	41,239	\$211	4.22	6.73%	69.96%
Inova Cameron Glen Care Center	NP	59,814	\$199	6.80	-21.96%	64.93%
Jefferson, The	Р	10,582	\$199	3.55	11.81%	8.23%
Leewood Healthcare Center	Р	42,400	\$161	5.95	2.09%	61.77%
Loudoun Nursing & Rehabilitation Center	NP	34,628	\$162	3.29	6.14%	41.91%
Manassas Nursing and Rehabilitation Center	Р	41,296	\$190	3.75	7.59%	55.35%
Manor Care of Alexandria VA, LLC	Р	29,127	\$189	4.90	-0.66%	59.91%
Manor Care of Arlington VA, LLC	Р	57,770	\$187	4.28	3.15%	56.33%
Manor Care-Fair Oaks of Fairfax VA, LLC	Р	49,213	\$253	4.91	3.38%	42.20%
Mount Vernon Nursing & Rehabilitation Center	Р	34,081	\$211	4.81	6.08%	42.63%
Oak Springs of Warrenton	Р	40,776	\$146	6.13	3.47%	80.87%
Potomac Center	Р	74,125	\$184	4.46	-1.87%	75.05%

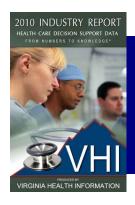
Powhatan Nursing Home	Р	16,994	\$208	9.34	-20.13%	0.00%
Woodbine Nursing & Rehabilitation Center	Р	97,146	\$181	4.37	4.81%	61.51%
Woodmont Center	Р	39,906	\$188	4.51	11.50%	42.46%
Regional Medians			\$185	4.48	3.26%	60.71%

Patient Days – The total number occupied bed days for the reporting period.

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**Hours per Patient Day** - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

**Total Margin (%)** - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.



#### **2010 INDUSTRY REPORT:** VIRGINIA HOSPITALS AND NURSING FACILITIES **NORTHWESTERN NURSING FACILITY EXCERPTS**

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Northwestern Virginia	Tax	Patient	Dollars Paid Per Patient	Hours Per Patient	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day		Participation
Augusta Nursing and Rehabilitation Center	Р	39,311	\$155	3.50	4.21%	53.11%
Autumn Care of Madison	Р	24,477	\$140	5.08	-3.18%	58.89%
Avante at Harrisonburg	Р	40,977	\$145	5.91	3.54%	73.11%
Avante of Waynesboro	Р	26,845	\$198	7.28	1.60%	69.61%
Benjamin Borden Health Center	NP	17,746	\$249	8.77	-16.08%	40.66%
Beverly LivingCenter - The Cedars	Р	48,231	\$163	4.07	-1.93%	71.89%
Bowling Green Health Care Center	Р	39,606	\$159	4.74	-0.46%	73.11%
Bridgewater Home	NP	44,721	\$209	7.34	-1.26%	36.96%
Charlottesville Health Care Center	Р	38,048	\$143	4.47	-4.23%	64.31%
Consulate Health Care of Woodstock	Р	30,227	\$151	2.96	8.03%	52.32%
Dogwood Village of Orange County Health and						
Rehabilitation	NP	46,709	\$146	6.77	5.10%	54.97%
Envoy Health Care at The Village	Р	19,522	\$135	3.86	-0.29%	80.73%
Envoy Health Care of Staunton	Р	59,319	\$127	3.61	2.91%	76.36%
Envoy Health Care of Winchester	Р	20,846	\$189	4.22	11.63%	40.45%
Evergreen Health and Rehab. of Winchester	Р	46,296	\$113	3.25	4.46%	78.15%
Evergreene Nursing Care Center	Р	30,418	\$138	4.41	1.41%	66.73%
Golden LivingCenter - Shenandoah Valley	Р	28,505	\$147	4.33	0.63%	78.59%
Harrisonburg Health & Rehabilitation Center	Р	58,287	\$155	4.44	2.52%	59.54%
Heritage Hall - Lexington	Р	20,174	\$136	4.54	0.81%	71.79%
Kings Daughters Health & Rehab	Р	40,867	\$152	3.55	3.98%	61.80%
Laurels of Charlottesville	Р	41,950	\$175	3.95	10.68%	38.20%
Life Care Center of New Market	Р	39,785	\$143	3.68	5.38%	58.66%
Louisa Health Care Center	Р	30,074	\$140	4.57	1.31%	72.58%
Lovingston Health Care Center	Р	20,131	\$153	5.03	-1.90%	73.06%
Martha Jefferson House	NP	8,697	\$223	18.21	13.80%	0.00%
Mountain View Nursing Home Inc.	NP	14,531	\$173	8.08	12.41%	73.39%
Oak Lea Nursing Home	NP	41,389	\$217	7.34	8.74%	37.31%
Our Lady of Peace	NP	10,887	\$173	6.11	4.22%	37.31%
Shenandoah Nursing Home	Р	19,891	\$154	4.82	4.60%	43.23%

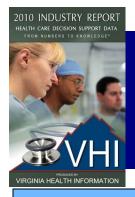
Shenandoah Valley Care	Р	39,043	\$116	3.92	0.33%	79.40%
Skyline Terrace Convalescent Home	Р	25,329	\$143	6.39	2.50%	86.61%
Springs Nursing Center	NP	18,995	\$128	4.97	-6.01%	76.58%
Trinity Mission Health & Rehab of Charlottesville	Р	61,963	\$120	3.11	6.49%	75.83%
Warren Memorial Hospital - LTCU	NP	43,097	\$173	4.19	-24.58%	55.33%
Regional Medians			\$152	4.51	2.51%	65.52%

Patient Days – The total number occupied bed days for the reporting period.

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**Total Margin (%)** - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.



# 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES RICHMOND METRO NURSING FACILITY EXCERPTS

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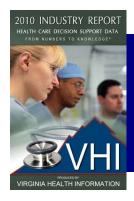
			Dollars	Hours		
Richmond			Paid Per	Per		
Metropolitan	Tax	<b>Patient</b>	Patient	<b>Patient</b>	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day	Margin	<b>Participation</b>
Amelia Nursing Center	Р	34,816	\$130	5.20	0.99%	72.94%
Ashland Nursing & Rehabilitation Center	Р	65,372	\$147	3.72	4.23%	74.50%
Beaufont Health Care Center	Р	29,696	\$171	4.06	2.66%	44.26%
Beth Sholom Home of Virginia	NP	40,478	\$173	5.46	13.02%	40.75%
Brandermill Woods Health Care Center	NP	21,507	\$197	7.79	-6.92%	21.30%
Colonial Heights Health Care and Rehab. Center	Р	62,426	\$140	4.28	7.24%	50.71%
Envoy Health Care at The Meadows	Р	20,998	\$152	3.89	4.80%	69.30%
Envoy Health Care of Stratford Hills	Р	59,319	\$171	3.93	5.83%	76.36%
Envoy Health Care of Westover Hills	Р	66,794	\$133	3.74	5.82%	86.01%
Glenburnie Rehabilitation and Nursing Center	Р	39,473	\$165	4.12	5.95%	53.83%
Golden LivingCenter - Battlefield Park	Р	41,774	\$149	3.98	4.87%	80.24%
Golden LivingCenter - Elizabeth Adam Crump	Р	60,785	\$172	4.24	-4.36%	59.63%
Golden LivingCenter - Petersburg	Р	41,259	\$143	4.15	3.09%	81.96%
Hanover Health Care Center	Р	32,329	\$166	3.76	10.27%	20.49%
Henrico Health Care Center	Р	41,772	\$157	4.16	7.14%	55.66%
Hopewell Health Care Center	Р	42,623	\$134	5.18	4.33%	74.44%
Laurels of Bon Air	Р	33,419	\$205	4.91	9.78%	32.17%
Laurels of University Park	Р	54,408	\$151	4.02	1.77%	54.69%
Laurels of Willow Creek	Р	41,250	\$171	3.75	3.90%	38.76%
Lexington Court Nursing and Rehabilitation	Р	54,384	\$153	4.83	0.50%	79.77%
Little Sisters of the Poor	NP	7,704	\$161	16.12	32.86%	67.21%
Manor Care-Imperial of Richmond VA, LLC	Р	43,679	\$183	3.78	3.98%	32.97%
Manor Care-Stratford Hall of Richmond VA, LLC	Р	63,020	\$172	4.19	-2.00%	60.85%
Our Lady of Hope Health Center	NP	21,289	\$191	4.88	13.35%	25.29%
Parham Healthcare and Rehab. Center	Р	60,064	\$150	4.69	0.14%	77.01%
River View on the Appomattox	Р	41,925	\$151	3.53	3.11%	67.75%
Sitter and Barfoot Veterans Care Center	NP	44,910	\$269	6.83	-6.24%	52.88%
Virginia Home, The	NP	58,864	\$164	11.10	-21.76%	96.02%
Westport Rehabilitation and Nursing Center	Р	77,262	\$144	3.55	10.52%	42.52%
Regional Medians			\$161	4.16	4.23%	59.63%

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#### 2010 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES SOUTHWESTERN NURSING FACILITY EXCERPTS

**Dollars** 

**Hours** 

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			Paid Per	Per		
Southwestern Virginia	Tax	Patient	Patient	Patient	Total	Medicaid
Nursing Facilities	Status	Days	Day	Day	Margin	Participation
Appomattox Healthcare Center	Р	20,829	\$147	4.56	3.32%	62.47%
Autumn Care of Altavista	Р	37,381	\$143	4.63	0.62%	75.77%
Avante at Lynchburg	Р	41,979	\$156	6.01	2.64%	61.17%
Avante at Roanoke	Р	41,672	\$151	6.74	-2.78%	88.50%
Bedford County Nursing Home	NP	31,594	\$162	6.48	-0.20%	84.50%
Bedford Memorial Hospital - LTCU	NP	38,008	\$82	2.62	-54.39%	59.33%
Berkshire Health Care Center	Р	57,382	\$155	4.37	7.32%	63.19%
Bland County Nursing & Rehabilitation Center	NP	18,049	\$128	3.71	1.82%	59.34%
Blue Ridge Nursing Center	Р	59,754	\$124	5.07	-0.30%	80.37%
Blue Ridge Nursing Ctr. of Martinsville & Henry	Р	101,338	\$130	4.05	-0.03%	77.42%
Brian Center Health & Rehab Alleghany	NP	18,484	\$179	5.12	-2.12%	39.28%
Brian Center Health & Rehab Weber City	Р	28,390	\$125	6.87	-4.00%	57.39%
Brian Center Nursing Care - Fincastle	NP	17,672	\$80	2.05	-13.55%	74.50%
Bristol Nursing Home	Р	6,025	\$135	6.65	29.92%	0.00%
Carrington Place at Botetourt Commons	Р	29,321	\$147	4.25	1.40%	41.97%
Carrington Place at Wytheville	Р	47,232	\$134	4.74	1.89%	51.59%
Carrington, The	Р	33,575	\$132	5.08	3.49%	62.17%
Edgemont Center	Р	19,212	\$138	5.21	0.76%	79.33%
Fairmont Crossing Nursing Home	NP	41,108	\$136	4.04	13.62%	57.42%
Francis Marion Manor	NP	37,413	\$139	4.20	11.57%	66.85%
Franklin Health Care Center	Р	39,885	\$151	4.41	6.55%	59.16%
Friendship Health and Rehab Center, Inc.	NP	127,292	\$137	4.38	-2.73%	66.71%
Genesis ElderCare Westwood	Р	21,746	\$185	4.99	10.63%	38.32%
Golden LivingCenter - Alleghany	Р	36,715	\$139	3.78	1.02%	76.98%
Golden LivingCenter - Blue Ridge	Р	41,599	\$134	3.78	0.92%	75.27%
Golden LivingCenter - Martinsville	Р	46,762	\$134	3.53	0.92%	77.28%
Grace Healthcare of Abingdon	Р	39,950	\$107	4.23	7.02%	61.62%
Grace Lodge	Р	13,894	\$94	4.36	11.44%	100.00%
Grayson Nursing & Rehabilitation Center	Р	41,652	\$130	3.65	6.10%	70.84%
Gretna Health Care Center	Р	31,357	\$152	3.81	6.24%	44.55%
Guggenheimer Nursing Home	NP	44,902	\$155	4.10	13.42%	53.41%

Regional Medians			\$137	4.25	3.49%	63.19%
Woodlands, The	P	20,558	\$124	4.12	3.67%	63.62%
Waddell Nursing Home	Р	43,854	\$125	4.63	4.75%	59.61%
Virginia Veterans Care Center	Р	60,233	\$196	6.73	-8.27%	58.94%
Valley Health Care Center	Р	60,200	\$104	3.63	8.76%	61.83%
Trinity Mission Health & Rehab of Hillsville	Р	21,152	\$104	3.25	5.70%	68.61%
Trinity Mission Health & Rehab of Rocky Mount	P	57,549	\$113	3.57	3.50%	70.19%
Summit Health & Rehabilitation Center	, NP	41,628	\$144	4.10	15.08%	38.66%
Stratford Healthcare Center	, P	9,634	\$117	2.69	0.04%	41.57%
Stanleytown Health Care Center	P	41,200	\$15 <del>4</del> \$153	3.67	8.38%	37.00%
Springtree Health and Rehabilitation Center	P	41,208	\$165 \$154	3.98	6.64%	49.96%
South Roanoke Nursing Home	P	30,403	\$150 \$165	5.63	-0.72% 8.35%	5.54%
Snyder Nursing And Renabilitation Center Snyder Nursing Home	P NP	16,299	\$15 <del>4</del> \$156	6.25	-0.72%	63.94%
Skyline Nursing and Rehabilitation Center	P	30,216	\$146 \$134	3.65	5.00%	57.90%
Roman Eagle Memorial Home Salem Health & Rehabilitation Center	NP P	78,412	\$13 <del>4</del> \$148	4.62 4.58	3.10%	66.83% 81.23%
	NP	59,939 110,790	\$143 \$134	4.31 4.82	3.13% 5.65%	73.81%
Ridgecrest Manor Nursing and Rehabilitation Riverside Health Care Center	P P	36,210 50,030	\$147 \$143	4.62	0.26%	75.13%
Richfield Recovery and Care Center	NP B	94,966	\$131 \$147	3.70	7.17%	65.92%
Raleigh Court Health Care Center	P ND	40,961	\$156 \$131	4.19 2.70	6.08%	54.01%
Radford Nursing and Rehabilitation Center	Р	29,788	\$143 \$156	3.33	5.46%	47.46%
Pulaski Health Care Center	Р	30,295	\$139 \$142	3.80	5.50% 5.46%	50.95%
Piney Forest Health Care Center	P	37,676 30,305	\$140 \$130	4.70	-1.31%	76.15%
Pheasant Ridge Nursing & Rehab Center	P	34,513	\$160 \$140	3.41	3.77%	52.42%
Our Lady of the Valley	NP B	23,892	\$168 \$160	4.60	12.08%	39.98%
NHC Healthcare, Bristol	P	40,915	\$141 \$169	4.32	-3.59%	44.53%
New River Healthcare Complex	NP B	43,008	\$164 \$141	4.37	-0.95%	79.96%
Medical Care Center-Lynchburg VA, LLC	P	37,400	\$137 \$164	3.17	3.59%	55.16%
Maple Grove Health Care Center	NP	17,790	\$116 \$127	3.11	0.12%	62.79%
Lynchburg Health & Rehabilitation Center	P	60,426	\$143 \$146	4.54	3.68%	67.64%
Lee Nursing and Rehab Center	P	37,184	\$131 \$142	4.19	6.06%	71.28%
Kroontje Health Care Center	NP	21,362	\$181 \$424	7.52	-2.17%	33.82%
Highland Ridge Rehab Center	P	46,504	\$127 \$404	5.03	3.59%	82.49%
Heritage Hall - Wise	Р	31,486	\$108	3.93	2.48%	68.94%
Heritage Hall - Tazewell	Р	49,521	\$101	3.80	-5.51%	74.21%
Heritage Hall - Laurel Meadows	Р	20,164	\$122	4.45	3.78%	74.48%
Heritage Hall - Grundy	Р	29,929	\$104 \$400	3.79	4.67%	70.50%
Heritage Hall - Clintwood	Р	26,704	\$98 \$404	4.05	0.98%	82.42%
Heritage Hall - Brookneal	Р	16,665	\$122	5.17	-6.30%	73.89%
Heritage Hall - Blacksburg	Р	46,382	\$131	4.42	3.46%	61.04%
Heritage Hall - Big Stone Gap	Р	54,826	\$105	3.86	4.86%	77.56%
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Patient Days – The total number occupied bed days for the reporting period.

**Dollars Paid per Patient Day** - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

**Hours per Patient Day** - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

**Total Margin (%)** - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.